

Unlock Profits with Microsoft Co-sell Made Simple



Maximize

Be the Titan Among
Partners

Why just be a partner when you can have more? Stand head and shoulders above 400,000 Microsoft partners. Carve's service offerings allow you to be more than just Top Tier; be the best of the best.



Elevate

Amplify Your Brand Equity
Within Microsoft

In the Microsoft ecosystem, your brand's reputation is your most valuable asset. Utilize Carve's established Microsoft relationships to elevate your brand's standing and outpace competitors.



Accelerate

Fast-Track Your Co-Sell
Impact

Carve's expertise allows you to intensify engagement with Microsoft. The result? Elevated access, shortened sales cycles, and a higher win rate, positioning you as a go-to partner.

The Carve Advantage

At Carve Partners, we're your Co-Sell Sherpa, steering you through Microsoft's intricate but rewarding landscape. We specialize in one thing: making you more money through smart partnerships with Microsoft.

We've spent nearly 10 years figuring out the ins and outs of Microsoft's world, so you don't have to. We'll make your brand shine, ramp up your sales, and get Microsoft investing more in you. We simplify the messy bits of co-selling and cut down the time you spend managing your Microsoft relationship.

Long story short, **we help you turn your partnership with Microsoft into a money-making machine.**

Expect Excellence with Carve

When you work with Carve, you get access to our team of specialists that are plugged into the Microsoft Co-sell program at many different levels.



Your support team includes:

Co-Sell
Specialist
(*main point
of contact*)

Behind the
Scenes Data +
CRM
Specialist

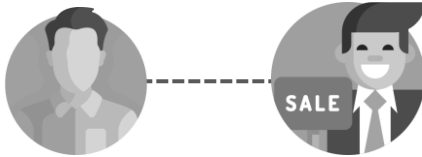
Dedicated
Customer
Success
Manager

Reporting,
Training, &
Tools
Specialists

Seller Connection Playbook

Proven tactics for effective seller outreach

We make sure Microsoft sellers see how much they get paid selling your solutions. Get ready to go from this...



...to this



Client Highlight! We're proud to announce that an impressive 90% of our partners secured an invitation to an exclusive Q4 Microsoft co-sell event by leveraging our Microsoft Currency model.



Build your "Better Together" Narrative

Curious about the number of seller-to-seller connections you should aim for? We help you set actionable targets aligned with your processes and goals. With our deep Microsoft expertise, we go beyond mere introductions; we build your "Better Together" narrative with Microsoft sellers. And as Jerry Maguire once said, "Show me the MONEY!" .

Meaningfully Connect with Microsoft Sellers

So, you have a Microsoft referral. What's next? We categorize your pipeline into actionable opportunities. Our co-sell mavens then ensure you're not just getting leads, but also valuable face time with Microsoft sellers. How do we do that? You guessed it—by showing them the money.



Bonus!! We can provide seller contact info for up to 10 accounts/week by request.



Build your Microsoft Currency

Every win, big or small, deserves a victory lap. Regardless of the level of engagement from Microsoft's account team, we make it a mission to broadcast your successes. This boosts your "Microsoft currency" while opening doors to future account planning, outbound referrals, and exclusive invites to Microsoft sales events.

Ready to level up your seller connections? Let's talk.

value@CarvePartners.com | [Carve on LinkedIn](#)



Money Back Guarantee!
 If you're not satisfied in 30 days